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Partner agreement with Topcon

Guideline Geo continues to build and develop our sales channels throughout Asian market. Lately, our distributor in Japan, Gadelius Industry, has signed a partner agreement with Topcon Sokkia Positioning Japan Co. Ltd. Topcon is a provider of various measurement technologies, including GNSS, and their high-end models are bundled with Guideline Geo solutions, like MALÅ Easy Locator Core, for Utility locating. The bundled solution will be sold through the Topcon sales network, including their direct sales and their Japanese dealer network.

“We think this partnership is key to continue to develop the Japanese market, especially within the Utility sector”, says Anders Ridström, Region Head of Guideline Geo Asia.

www.gadelius.com

www.topconpositioning.asia

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